



Project Overview

The Home Inspector
American Home Warranty
Global Home USA

Project Overview

American Home Warranty and Global Home USA have developed a exclusive new opportunity for home inspectors.

This relationship will allow you to offer your clients for the first time, the American Home Warranty 90 day home warranty program along with the full 12 month Global Home USA Home Warranty program simultaneously.

Client Benefits

- **Client receives the complimentary American Home Warranty from you, with your inspection**
- **Client may pay for the Global Home USA policy by check, credit card or at the real estate closing**
- **The exclusive Home Inspection Service Option protects them against undetected pre-existing conditions**
- **The Global Home USA policy is renewable year after year**

Additional Client Benefits

- **Client may choose from two levels of coverage with the Gold (\$385) or Platinum (\$445) Program**
- **Client may custom build coverage with available buyer's coverage options (*pool, spa, central vacuum, etc.*)**
- **The highest level of claims administration available in the industry.**

Here are the Two Plans and Coverage's



Protect It.

We realize that your needs are unique. The Global Home USA warranty offers two home protection plans to choose from with optional coverage available, allowing you to customize the home warranty to meet your specific needs.

The Gold Plan

The Gold Plan provides peace of mind with sensible yet comprehensive coverage that fits everyone's budget.

The Platinum Plan

The Platinum Plan, our premium package, includes all of the major home systems and appliances covered by the Gold Plan as well as those that might easily be overlooked. This extensive coverage provides the most security and comprehensive coverage.

Global Home USA warranties are fully insured by Dealers Assurance Company, Upper Arlington, Ohio.



P.O. Box 2748
Addison, TX 75001
www.globalhomeusa.com

COVERAGE

	PLATINUM \$50 (service call fee)		GOLD \$75 (service call fee)	
	Buyer	Seller	Buyer	Seller
Furnace Units & Boilers	✓	**	✓	**
Heat Pumps	✓	**	✓	**
Air Conditioner	✓	**	✓	**
Thermostats	✓	**	✓	**
Fireplace Gas Burner	✓	**	✓	**
Attic & Exhaust Fans	✓	**		
Humidifiers/Dehumidifiers	✓	**		
Electronic Air Filtering Devices	✓	**		
Electrical System	✓	✓	✓	✓
Water Heater System	✓	✓	✓	✓
Plumbing	✓	✓	✓	✓
Polybutylene Lines	✓	✓	✓	✓
Sump Pump	✓	✓	✓	✓
Whirlpools	✓	✓	✓	✓
Dishwasher	✓	✓	✓	✓
Food Waste Disposer	✓	✓	✓	✓
Cooking Range/Oven	✓	✓	✓	✓
Microwave	✓	✓	✓	✓
Kitchen Refrigerator	✓		✓	
Trash Compactor	✓	✓		
Plumbing Fixtures & Faucets	✓	✓		
Water Softener	✓	✓		
Clearing of Line Stoppage	✓	✓		
Water Well System	✓	✓		
Domestic Water Softener	✓	✓		
Door Bell System	✓	✓		
Lighting Fixtures	✓	✓		
Septic Lines	✓			
Ejector Pump	✓			
ADDITIONAL OPTIONS IF SELECTED				
Coverage during listing		\$15		\$15
HVAC **		\$60		\$60
Inspection Service Option	\$80		\$80	
Garage Door Opener	\$30		\$30	
Central Vacuum System	\$45		\$45	
Washer/Dryer	\$80		\$80	
Swimming Pool	\$125		\$125	
Spa	\$125		\$125	
Pool/Spa	\$165		\$165	
Ice Maker	\$40		\$40	
Freezer	\$45		\$45	
3rd Central Air Unit	\$80		\$80	

**Optional HVAC coverage during the listing period if selected for an additional fee.

Home Inspector Benefits

Home Inspector's traditionally operate from established "Standards of Practice" which provided for a very thorough inspection.

Potential problems from the home inspection process occur when either:

- A system/appliance worked perfectly during the inspection process and failed a short time later, or when occasionally**
- Visibility, system sophistication or just realistic time constraints allow an existing defect to remain non-detected**

Home Inspector Benefits

Both of these issues present serious consequences to the Home Inspector's relationship with both the Realtor and Client

The solution Is...

Home Inspector Benefits

the

“Home Inspection Service Option”.

This option *covers 7 items and* requires a written home inspection and may only be offered to the buyer.

Home Inspector Benefits

Non-Detected Pre-Existing Conditions:

Global Home USA will cover existing defects or mechanical failures not detected during the home inspection.

This means that for the first time, with this option you can warranty your inspection, remove liability from the seller and more importantly you the home inspector based on the Global Home USA home warranty coverage!!! No more arguments over pre-existing condition claims that were not detected during the home inspection.

Competing Plans

Most competitors offer nothing in terms of pre-existing condition coverage

One competitor offers “unknown pre-existing coverage” as part of a package

Cannot be seen by the naked eye or determined by a simple test...

Who does the test?

When does it have to be done?

Who keeps the results?

What is a simple test anyway?

Competition

Does this sound like they built in some wiggle room to deny some claims??

Home Inspector Service Option

Code Violations

Global Home USA will pay up to \$250.00 per contract term to correct code violations for any covered item.

Permits

Global Home USA will pay Cost for obtaining permits up to \$250.00 per occurrence. the cost for obtaining permits for approved repairs and replacements up to \$250 per occurrence.

Removal of Defective Equipment

Should Global Home USA replace a covered appliance, system or component, Global Home USA will pay the costs Cost to dispose of an old appliance, system or component.

Home Inspector Service Option

Refrigerant Recapture, Reclaim, and Disposal.

Water Heater

Rust and sediment buildup if not detected during the home inspection

Improper Installation, Repairs, or Modifications.

Global Home USA will repair or replace a system or appliance that was improperly installed, repaired, or modified prior to or during this contract term not to exceed \$1,000.00. . If the improper installation, repair, or modification violates a code requirement, Section (2) applies. Excludes: Improperly sized items.

Home Inspector Benefits

Receive either Credits or Cash...

Under this program the Home Inspector receives Policy Credits good for 2 American Home Warranty 90 Day policies with every Global Home USA policy they sell.

Or

A cash payment of \$34 per policy paid monthly may be requested in lieu of the policy credits.

Home Inspector Benefits

- **Differentiate your inspection company from your competitors by having the ability to offer this comprehensive coverage.**
- **Keep your Realtors out of the middle of claims disputes. No need for them to jeopardize their client relationships over denied pre-existing conditions...once realtors understand the benefits of this policy many are eager to allow YOU to offer this the GHUSA policy.**

Home Inspector Benefits

- **Process one application for both policies. *Just download the joint application from the AHW web site ahomewarranty.com fill it out and fax it to 866-899-6749***
- **No need to sign up. If you are participating the AHW program you are automatically enrolled in this program**
- **Your clients may pay for the one year coverage at their real estate closing instead of you collecting a check.**

Home Inspector Benefits

- **Errors and Omission insurance companies universally recognize the importance of one year home warranty coverage in controlling claims expenses. An important consideration in pricing coverage for real estate companies is home warranty sales**
- **Elite MGA (E & O insurance) from Extron, PA has endorsed this program www.elitemga.com**
- **Mike Crow a leading industry consultant has also endorsed this program**

Home Inspector Benefits

Think About it...

This Unique Program Goes Hand in Hand with Your Home Inspection... *you do the inspecting and we back up your effort with actual coverage under the exclusive home inspection service option!!!*

This Will Keep Your Realtors out of the middle of claims disputes. No need for them to jeopardize their client relationships over denied pre-existing condition claims, that no one has control over!

No other warranty company can do this for them!!

Start-Up Package

- **Client Brochures**
- **An example of a completed American Home Warranty/Global Home USA application.**
- **Instructions on submitting warranty. The Fort Myers, Florida is the exclusive order processing center for all home inspectors policies. Contact 866-899-6449 or fax 866-899-6749.**
- **Program Contact Information Sheet**

Unique Opportunity

Join the “New World of Inspection Protection”

For the first time ever both short and long term peace of mind is available to all of the participants in the real estate transaction. You the home inspector, real estate agents and most importantly the client.

Differentiate your company, expand your business, protect your clients and increase your income.